

Hannover Finanz invests in CemeCon

Transaction

Hannover Finanz has acquired a 40% stake in coating solutions provider CemeCon. The sales process emerged through an insolvency plan. The company experienced difficulties following a 50% decrease in revenues from coatings and 80% in plant engineering and construction in 2009.

Hannover Finanz decided to invest in CemeCon as it operates in a niche market and has shown positive growth in the past. According to the investor the company experienced financial difficulties during the economic crisis. Due to a turnaround plan the company is showing positive revenues again, as well as a solid balance sheet structure.

According to the investor, the Germany-based headquarters with its 160 employees will remain open for business. Hannover Finanz is positive that the firm will expand its market share in the future due to its strong position in a niche market and good customer base.

Company

Founded in 1986, CemeCon AG is a specialist in coating solutions for cutting tools and components. The company employs about 300 people and is headquartered in Würselen with production sites and licensed partners in the US, China and the Czech Republic. CemeCon had a turnover of €43m in 2008.

People

Claus von Loeper, Frank Löffler, Benjamin Oberwörder and Dr Christina Silberberger managed the deal for Hannover Finanz.

Advisers

Equity – Raupach & Wollert Elmendorff, Dr Harald Stang, Heiko Ramcke, Johannes Landry (*Legal*); **Deloitte**, Jens Ballerstein, Alexander Gehring (*Financial due diligence and tax*); **TRC Consulting GmbH & Co KG**, Lothar Lühning, Dr Walter Erfle (*Commercial due diligence*).

GERMANY

EXPANSION

CemeCon AG

n/d (<€25m)

Location	Würselen
Sector	Speciality chemicals
Founded	1986
Turnover	€43m
Staff	300

